

Message Text

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PAGE 01 TEGUCI 01060 011744Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 NSAE-00 /033 W
-----076871 020317Z /73

R 011536Z MAR 78
FM AMEMBASSY TEGUCIGALPA
TO USDOC WASHDC
INFO SECSTATE WASHDC 9612

UNCLAS TEGUCIGALPA 1060

E.O. 11652: N/A
TAGS: BBSR, HO
SUBJ: WTDR/FTI: EMPRESAS ANTONIO D. KATTAN
(REQUESTED AS: ANTONIO DAVID KATTAN)

REF: USDOC 02197

1. HONDURAS

OFFICE USE: 2. 215 3. N/A 4. 01

5. EMPRESAS ANTONIO D. KATTAN

6. APARTADO POSTAL 1333; 2 CALLE S.O. NO.1

7. SAN PEDRO SULA

8. CONTACT: ANTONIO D. KATTAN

9. TITLE: OWNER AND MANAGER

10. PHONE: 522301 11. TELEX: NONE

12. CABLE: ANKA

13. ESTABL: 1974 14. EMPL: 5 15. SIZE: SMALL

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16. REPUTATION: Y-GOOD 17.RPT. DATE: 02/78

OFFICE USE: 18. N/A 19. N/A 20. X 21. N/A 22. 03

23A. 23214/03 MFR, DIST OF MEN'S AND BOYS' SPORT SHIRTS

23B. 23271/03 MFR, DIST OF MEN'S AND BOYS' SPORT TROUSERS.

23C. 23282/03 MFR, DIST OF MEN'S AND BOYS' JEANS-CUT CASUAL SLACKS.

24. FOREIGN SALES: LOCAL ONLY.

25. FINANCIAL REFS: BANCO FINANCIERA HONDURENA, S.A., 5 AVE. S.O. 4, SAN PEDRO SULA; CIA DE CREDITO, S.A. DE C.V., EDIFICIO RIVERA Y CIA., SAN PEDRO SULA; INTERCONTINENTAL BANK OF MIAMI BEACH, 930 WASHINGTON AVE., MIAMI BEACH, FLA.

26. TRADE REFS: RELDA TEXTILE CORP., 110 W. 40, NEW YORK, N.Y. 10026; PRIDE INTERNATIONAL CORP., 900 BROADWAY, NEW YORK, N.Y. 10006.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF AMERICAN & EFIRD MILLS, INC., P.O. BOX 507, MOUNT HOLLY, NORTH CAROLINA 28120, FOR THREADS.

28. POST EVALUATION: THIS FIRM IS A SMALL AND FAIRLY NEW MANUFACTURER OF MEN'S AND BOYS' SPORT AND CASUAL SHIRTS AND TROUSERS. THE FIRM HAS A WORKING CAPITAL OF 250,000 LEMPIRAS (US\$125,000); 1977 SALES REACHED ABOUT 900,000 LEMPIRAS (US\$450,000). ITS CENTER OF OPERATIONS, INCLUDING MANUFACTURING FACILITY, IS IN SAN PEDRO SULA, UNCLASSIFIED

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IN NORTHERN HONDURAS. MR. KATTAN ALSO IS A PARTNER IN ANOTHER FIRM CALLED CONFECCIONES ZOODIACK, S.DE R.L. WHICH ALSO MANUFACTURES MEN'S AND BOYS' CLOTHING. LOCAL BANKING SOURCES REPORT THAT THEY HAVE GRANTED CREDITS AND FINANCING TO MR. KATTAN TO EXPAND HIS BUSINESS IN THE LOW SIX FIGURES, WHICH HAVE BEEN PAID BACK PROMPTLY. THE EMBASSY CONSIDERS COMPANY A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: HARRIETTE B. CASTILLO APPR: MARGARET KROMHOUT. KNIGHT

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NNN

Message Attributes

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Review Withdrawn Fields: n/a
SAS ID: 3148715
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: EMPRESAS ANTONIO D. KATTAN (REQUESTED AS: ANTONIO DAVID KATTAN)
TAGS: BBSR, HO
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